



Additional Services

Working with Pride Aged Living to implement our innovative Additional Services program is an opportunity to increase revenue, improve profit margins and reduce reliance on government funding, while focusing on high standards of consumer care.

As thought leaders in the residential aged care sector, we bring a commercial approach to the development and implementation of Additional Services programs. Providing value and increased benefits to residents, our Additional Services program can also generate increased revenue per resident per annum.

We support you in delivering Additional Services through:

Strategic direction, guidance and ongoing support.

Price modelling.

Marketing support.

Staff training.

Program auditing.

Compliance monitoring.

Take pride in your success



Megan White
Principal Consultant

We support aged care providers with:



Design and Implementation

We design and implement Additional Services programs focused on inclusions, fee structure, marketing materials, contract agreements, billing, staff training, administrative procedures, and compliance monitoring.



Ongoing Support

We provide ongoing support, advice, and refinement of your Additional Services program, including program auditing, compliance monitoring, complaint management support, training for new staff and updating contract and collateral documents on an ongoing basis.



Audit and Review

We review and audit your Additional Services program, providing an independent assessment against the regulatory compliance criteria and requirements. The audit includes service inclusions validity, operational framework, staff knowledge, billing analysis and operational process compliance.

Why partner with Pride Aged Living?

- We have unrivalled experience as the industry leader in Additional Services. We've implemented Additional Services in over 20,000 beds.
- Our dedicated team of specialist consultants are highly skilled at supporting organisations through the implementation and navigation of Additional Services.
- You benefit from our Additional Services database of over 25,000 residential places, including our clients and their competitors.
- Our innovative Additional Services program can generate increased revenue per resident, providing value and increased benefits to residents.



I highly recommend Pride Aged Living for their consumer-driven approach, well-structured project management, and efficient implementation of additional services with full program compliance confidence.

ANN DEL ROSARIO
HEAD OF FUNDING AND ADMISSIONS
BAPTISTCARE

Get in touch

To find out more about how we can assist, please contact us at clientservice@prideagedliving.com.au or [02 9068 0777](tel:0290680777).

Pride
Aged Living

PrideAgedLiving.com.au

