## Capital Projects / M&A

At Pride Aged Living, we bring the objectivity, knowledge and expertise needed to pursue only the capital projects, mergers and acquisitions that will add value to your organisation.

Stakeholder management and liaison is fundamental to our approach. Working with us, you can be assured of our hands-on involvement and focus on the value drivers. You can be confident that approved projects will be value accretive to your organisation.

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## Take pride in your success

Feasibility modelling. Demographic forecasting reports. Price modelling. Bid submission management. Buyer due diligence processes.

Negotiation skills.

Valuation reports.

Board recommendations.

Financial modelling.

Timetable management skills.

Better risk management and financial outcomes are achieved with our:









# We support aged care providers and retirement living operators with:

#### **Mergers and Acquisitions**

As licenced transaction agents, we provide the expertise and hands-on involvement needed to execute successful mergers, acquisitions and sales.

We facilitate better risk management and financial outcomes with feasibility and financial modelling, board recommendations, bid submission management and buyer due diligence.

#### **Feasibility Studies**

Our objective analysis of proposed capital developments provides the clarity needed to pursue the capital projects, mergers and acquisitions that add value to your organisation.

We use a three-factor assessment that thoroughly assesses demand, affordability and financial viability.

### **Grants and Funding**

Our experience, knowledge and understanding of the grant process and government priorities helps you prepare competitive grant applications, increasing your chances of success.

### Why partner with Pride Aged Living?

- As independent consultants, we bring the objectivity and robust analysis needed to pursue only the capital projects, mergers and acquisitions that will benefit your organisation.
- Our detailed analysis and expert recommendations to your board help with informed decision-making for better outcomes.
- Our hands-on involvement comes with a depth of experience developed through extensive involvement in many capital projects, mergers and acquisitions.

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Working with Pride Aged Living on the Autumn Lodge merger was truly beneficial, enabling us to complete the transaction on time and on budget with their pragmatic persistence. I would thoroughly recommend Pride Aged Living to organisations who are considering a merger.

**DENIS TAMPLIN** HEAD, FINANCE STRATEGY UNITING

## Get in touch

To find out more about how we can assist, please contact us at <u>clientservice@prideagedliving.com.au</u> or <u>02 9068 0777</u>.

PrideAgedLiving.com.au

