



Mergers and Acquisitions

Successful mergers and acquisitions require disciplined execution, clear decision-making, and sustained momentum.

We provide evidence-based advice and hands-on transaction support to aged care providers pursuing acquisitions, mergers, and divestments.

As licensed transaction agents, we bring the objectivity, commercial focus, and sector expertise needed to manage risk, maintain momentum, and support value-accretive outcomes across each stage of the transaction process.

Better risk management and transactional outcomes are achieved with our:

Feasibility and financial modelling

Buyer and vendor due diligence management

Market assessment and pricing guidance

Bid submission and negotiation support

Clear, evidence-based board recommendations

Take pride in your success





Bruce Bailey
Director

We support aged care providers and retirement living operators with:



Sell-Side Transaction Support

We provide structured, end-to-end support for divestments, from sale readiness and positioning through to execution.

This includes market assessment and pricing guidance, development of transaction materials, targeted buyer engagement, bid management, and negotiation support.

Our focus is on maximising competitive tension, supporting informed decision-making, and achieving optimal transaction outcomes.



Buy-Side Transaction Support

We support organisations to identify, assess, and acquire assets aligned with their strategic and financial objectives.

Our approach combines rigorous financial and operational due diligence, risk assessment, and commercial analysis to support confident investment decisions and disciplined execution.

Why partner with Pride Aged Living?

- As consultants, we bring the objectivity needed to pursue only those mergers and acquisitions that will benefit your organisation.
- Our detailed analysis and expert recommendations to your board help with informed decision-making for better outcomes.
- Our hands-on involvement comes with a depth of experience developed through extensive involvement in many mergers and acquisitions.
- We bring deep sector knowledge across aged care and retirement living to inform practical, commercially grounded transaction advice.



Working with Pride Aged Living on the Autumn Lodge merger was truly beneficial, enabling us to complete the transaction on time and on budget with their pragmatic persistence. I would thoroughly recommend Pride Aged Living to organisations who are considering a merger.

DENIS TAMPLIN
HEAD, FINANCE STRATEGY
UNITING

Get in touch

To find out more about how we can assist, please contact us at clientservice@prideagedliving.com.au or [02 9068 0777](tel:0290680777).

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PrideAgedLiving.com.au

